

Business Yr11 Revision Plan 2025-2026

Week Commencing	Curriculum Time	Homework/Revision topic	Supporting resources	Further Support
24 th November 2025	Lesson 1 Organisational structures	2.1.1 Methods of business growth and their impact: <ul style="list-style-type: none"> internal (organic) growth: new products (innovation, research and development), new markets (through changing the marketing mix or taking advantage of technology and/or expanding overseas) external (inorganic) growth: merger, takeover. The types of business ownership for growing businesses: <ul style="list-style-type: none"> public limited company (plc) Sources of finance for growing and established businesses: <ul style="list-style-type: none"> internal sources: retained profit, selling assets external sources: loan capital, share capital, including stock market flotation (public limited companies) 	GCSEPod links: 1. https://members.gcsepod.com/shared/podcasts/title/12834/78358 2. https://members.gcsepod.com/shared/podcasts/title/12834/78365 3. https://members.gcsepod.com/shared/podcasts/title/12834/78402 4. https://members.gcsepod.com/shared/podcasts/title/12834/78438 Revision Guide/Textbook: Page 44-46 Business Business growth Attempt recall task on pages 50-51 Bitesize For each link there are revision notes, a video and a quiz to complete: https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/1 https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/2 https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/3 https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/4 https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/5 https://www.bbc.co.uk/bitesize/guides/z72nt39/revision/6	
	Lesson 2 Centralised/decentralised and communication			

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1 st December 2025	<p>Lesson 1 Recruitment</p> <p>Lesson 2 Training</p>	<p>2.1.3 The impact of globalisation on businesses:</p> <ul style="list-style-type: none"> ● imports: competition from overseas, buying from overseas ● exports: selling to overseas markets ● changing business locations ● multinationals. <p>Barriers to international trade:</p> <ul style="list-style-type: none"> ● tariffs ● trade blocs. <p>How businesses compete internationally:</p> <ul style="list-style-type: none"> ● the use of the internet and e-commerce ● changing the marketing mix to compete internationally. <p>2.1.4 Ethics, the environment and business</p> <p>The impact of ethical and environmental considerations on businesses:</p> <ul style="list-style-type: none"> ● how ethical considerations influence business activity: possible trade-offs between ethics and profit ● how environmental considerations influence business 	<p>GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12834/81709 https://members.gcsepod.com/shared/podcasts/title/12834/81709</p> <p>Revision Guide/Textbook: Page 47 - globalisation</p> <p>Bitesize: https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/1 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/2 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/3 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/4 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/5 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/6 https://www.bbc.co.uk/bitesize/guides/zh3847h/revision/7</p> <p>GCSE Pod links https://members.gcsepod.com/shared/podcasts/title/12834/81735</p> <p>Revision Guide/Textbook: Page 49 – ethics</p>	

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		activity: possible trade-offs between the environment, sustainability and profit <ul style="list-style-type: none"> the potential impact of pressure group activity on the marketing mix. 	Bitesize: https://www.bbc.co.uk/bitesize/guides/z7nr382/revision/1 https://www.bbc.co.uk/bitesize/guides/z7nr382/revision/2 https://www.bbc.co.uk/bitesize/guides/z7nr382/revision/3	
8 th December 2025	Lesson 1 Motivation Lesson 2 Motivation Lesson 3 Topics recap	2.3.1 Business operations The purpose of business operations: <ul style="list-style-type: none"> to produce goods to provide services. Production processes: <ul style="list-style-type: none"> different types: job, batch, flow the impact of different types of production process: keeping productivity up and costs down and allowing for competitive prices. Impacts of technology on production: <ul style="list-style-type: none"> balancing cost, productivity, quality and flexibility. 	GCSE pod links: https://members.gcsepod.com/shared/podcasts/title/12838/80958 https://members.gcsepod.com/shared/podcasts/title/12838/80986 https://members.gcsepod.com/shared/podcasts/title/12838/81004 Revision guide/textbook: Pages 60– methods of production Attempt recall tasks on pages 65-66 Bitesize: https://www.bbc.co.uk/bitesize/guides/zhs4gwx/revision/1 https://www.bbc.co.uk/bitesize/guides/zhs4gwx/revision/2 https://www.bbc.co.uk/bitesize/guides/zhs4gwx/revision/3 https://www.bbc.co.uk/bitesize/guides/zhs4gwx/revision/4	
15 th December 2025	Lesson 1 Revision Lesson 2	2.3.3 Managing stock: <ul style="list-style-type: none"> interpretation of bar gate stock graphs the use of just in time (JIT) 	GCSE pod links: https://members.gcsepod.com/shared/podcasts/title/12838/81010 https://members.gcsepod.com/shared/podcasts/title/12838/81017 https://members.gcsepod.com/shared/podcasts/title/12838/81076	

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	Revision	<p>stock control.</p> <p>The role of procurement:</p> <ul style="list-style-type: none"> ● relationships with suppliers: quality, delivery (cost, speed, reliability), availability, cost, trust ● the impact of logistics and supply decisions on: costs, reputation, customer satisfaction. <p>2.3.3</p> <p>Managing quality</p> <p>The concept of quality and its importance in:</p> <ul style="list-style-type: none"> ● the production of goods and the provision of services: quality control and quality assurance ● allowing a business to control costs and gain a competitive advantage. <p>2.3.4</p> <p>The sales process</p> <ul style="list-style-type: none"> ● product knowledge, speed and efficiency of service, customer engagement, responses to customer feedback, post-sales service. <p>The importance to businesses of providing good customer service.</p>	<p>https://members.gcsepod.com/shared/podcasts/title/12838/81083</p> <p>Revision guide/textbook: Pages 61-64 Attempt recall tasks on pages 65-66</p> <p>Bitesize:</p> <p>https://www.bbc.co.uk/bitesize/guides/zb42j hv/revision/1 https://www.bbc.co.uk/bitesize/guides/zb42j hv/revision/2 https://www.bbc.co.uk/bitesize/guides/zb42j hv/revision/3 https://www.bbc.co.uk/bitesize/guides/zb42j hv/revision/4 https://www.bbc.co.uk/bitesize/guides/zb42j hv/revision/5</p> <p>https://www.bbc.co.uk/bitesize/guides/z763f4j/revision/1 https://www.bbc.co.uk/bitesize/guides/z763f4j/revision/2</p> <p>https://www.bbc.co.uk/bitesize/guides/zvc7wty/revision/1</p>	
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22 nd December 2025				
29 th December 2025		Christmas Revision		
5 th January 2026	Lesson 1 Business Calculations Lesson 2 Average rate of return Lesson 3 Calculations practice	2.2.1 The design mix: <ul style="list-style-type: none"> ● function, aesthetics, cost. The product life cycle: <ul style="list-style-type: none"> ● the phases of the product life cycle ● extension strategies. The importance to a business of differentiating a product/service.	GCSE pod links: https://members.gcsepod.com/shared/podcasts/title/12837/79936 https://members.gcsepod.com/shared/podcasts/title/12837/79937 Revision guide: Pages 52-57 Attempt pages recall activities on pages 58-59 Bitesize https://www.bbc.co.uk/bitesize/guides/z63847h/revision/1 https://www.bbc.co.uk/bitesize/guides/z63847h/revision/2 https://www.bbc.co.uk/bitesize/guides/z63847h/revision/3 https://www.bbc.co.uk/bitesize/guides/zn47wtv/revision/1 https://www.bbc.co.uk/bitesize/guides/zn47wtv/revision/2 https://www.bbc.co.uk/bitesize/guides/zvjhxyc/revision/1 https://www.bbc.co.uk/bitesize/guides/zvjhxyc/revision/2	

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12 th January 2026	<p>Lesson 1 Business Calculations</p> <p>Lesson 2 Average rate of return</p>	<p>2.2.2 Price</p> <ul style="list-style-type: none"> pricing strategies influences on pricing strategies: technology, competition, market segments, product life cycle <p>2.2.3 Promotion:</p> <ul style="list-style-type: none"> appropriate promotion strategies for different market segments: advertising, sponsorship, product trials, special offers, branding the use of technology in promotion: targeted advertising online, viral advertising via social media, e-newsletters. 	<p>GCSE Pod: https://members.gcsepod.com/shared/podcasts/title/12837/79939 https://members.gcsepod.com/shared/podcasts/title/12837/79938</p> <p>Revision guide: Pages 52-57</p> <p>Attempt pages recall activities on pages 58-59</p> <p>Bitesize: https://www.bbc.co.uk/bitesize/guides/z7cqd6f/revision/1 https://www.bbc.co.uk/bitesize/guides/z7cqd6f/revision/2 https://www.bbc.co.uk/bitesize/guides/zn2shbk/revision/1 https://www.bbc.co.uk/bitesize/guides/zn2shbk/revision/2 https://www.bbc.co.uk/bitesize/guides/zn2shbk/revision/3</p>	
19 th January 2026	<p>Lesson 1 and 2 1.1 & 1.2</p> <p>Lesson 3 1.1_1.2 exam technique</p>	<p>2.5.1 Organisational structures</p> <ul style="list-style-type: none"> Different organisational structures and when each are appropriate The importance of effective communication barriers to effective communication. Different ways of working: the impact of 	<p>GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12836/78498 https://members.gcsepod.com/shared/podcasts/title/12836/78534 https://members.gcsepod.com/shared/podcasts/title/12836/78505 https://members.gcsepod.com/shared/podcasts/title/12836/78448 https://members.gcsepod.com/shared/podcasts/title/12836/78455 https://members.gcsepod.com/shared/podcasts/title/12836/78462</p> <p>Revision guide: Pages 72-79</p>	

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		<p>technology on ways of working</p> <p>2.5.2 Effective recruitment</p> <ul style="list-style-type: none"> • Different job roles and responsibilities: • How businesses recruit people: • 	<p>Attempt pages recall activities on pages 81</p> <p>https://www.bbc.co.uk/bitesize/guides/z6v847h/revision/1</p> <p>https://www.bbc.co.uk/bitesize/guides/zbwhxyc/revision/1</p>	
26 th January 2026	<p>Lesson 1 &2</p> <p>1.3 topics recap</p> <p>1.3 exam prep</p>	<p>2.5.3 Effective training and development</p> <ul style="list-style-type: none"> • How businesses train and develop employees: • Why businesses train and develop employees <p>2.5.4 Motivation</p> <ul style="list-style-type: none"> • The importance of motivation in the workplace: • How businesses motivate employees: 	<p>GCSE pod:</p> <p>https://members.gcsepod.com/shared/podcasts/title/12836/78469</p> <p>https://members.gcsepod.com/shared/podcasts/title/12836/78476</p> <p>https://members.gcsepod.com/shared/podcasts/title/12836/78517</p> <p>https://members.gcsepod.com/shared/podcasts/title/12836/78524</p> <p>Revision guide:</p> <p>Pages 72-79</p> <p>Attempt pages recall activities on pages 81</p> <p>Bitesize:</p> <p>https://www.bbc.co.uk/bitesize/guides/zhqj8xs/revision/1</p> <p>https://www.bbc.co.uk/bitesize/guides/zjncbdm/revision/1</p>	
2 nd February 2026	Year 11 mocks			
9 th February 2026	Year 11 mocks			
16 th February 2026		Half term revision		

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<p>23rd February 2026</p>	<p>Lesson 1 & 2 1.4 topic recap Lesson 3 1.4 exam prep</p>	<p>1.1 Enterprise and entrepreneurship</p> <ul style="list-style-type: none"> • Why new business ideas come about • How new business ideas come about • The impact of risk and reward on business activity • The role of business enterprise and the purpose of business activity • The role of entrepreneurship: <p>1.2 Spotting a business opportunity</p> <ul style="list-style-type: none"> • Identifying and understanding customer needs • The purpose of market research • Methods of market research • The use of data in market research • How businesses use market segmentation to target customers • Understanding the competitive environment 	<p>GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12839/85000 https://members.gcsepod.com/shared/podcasts/title/12839/78377 https://members.gcsepod.com/shared/podcasts/title/12839/78343</p> <p>Revision Guide Pages 2-5</p> <p>Revision activities, pages 6-7</p> <p>https://www.bbc.co.uk/bitesize/guides/zm4krj6/revision/1 https://www.bbc.co.uk/bitesize/guides/zjltmfr/revision/1 https://www.bbc.co.uk/bitesize/guides/zkqp6v4/revision/1</p> <p>GCSE pod links: https://members.gcsepod.com/shared/podcasts/title/12842/78378 https://members.gcsepod.com/shared/podcasts/title/12842/79934 https://members.gcsepod.com/shared/podcasts/title/12842/79933 https://members.gcsepod.com/shared/podcasts/title/12842/83205</p> <p>Revision Guide: Pages 8-14</p> <p>Recall activities Pages 15-16</p> <p>https://www.bbc.co.uk/bitesize/guides/z6y9rj6/revision/1 https://www.bbc.co.uk/bitesize/guides/z7scbdlm/revision/1 https://www.bbc.co.uk/bitesize/guides/zvwtmfr/revision/1 https://www.bbc.co.uk/bitesize/guides/zn3847h/revision/1</p>	
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2 nd March 2026	Lesson 1 1.5 Lesson 2 Theme 1 assessment tips	1.3 Putting a business idea into practice <ul style="list-style-type: none"> What business aims and business objectives are Why aims and objectives differ between businesses The concept and calculation of: <ul style="list-style-type: none"> revenue fixed and variable costs total costs profit and loss interest The importance of cash to a business Calculation and interpretation of cash-flow forecasts Sources of finance for a start-up or established small business 	GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12841/78431 https://members.gcsepod.com/shared/podcasts/title/12841/81667 https://members.gcsepod.com/shared/podcasts/title/12841/81681 https://members.gcsepod.com/shared/podcasts/title/12841/81650 https://members.gcsepod.com/shared/podcasts/title/12841/81643 Revision guide pages: 17-24 Recall activities Pages 25-26 https://www.bbc.co.uk/bitesize/guides/zkhby9q/revision/1 https://www.bbc.co.uk/bitesize/guides/zb2shbk/revision/1 https://www.bbc.co.uk/bitesize/guides/zfjhxyc/revision/1 https://www.bbc.co.uk/bitesize/guides/zhwtmfr/revision/1	
9 th March 2026	Lesson 1 and 2 2.1 Lesson 3 2.2	1.4 Making the business effective <ul style="list-style-type: none"> The concept of limited liability The types of business ownership for start-ups 	GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12840/78381 https://members.gcsepod.com/shared/podcasts/title/12840/78388 https://members.gcsepod.com/shared/podcasts/title/12840/78395	

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		<ul style="list-style-type: none"> • The option of starting up and running a franchise operation • Factors influencing business location • What the marketing mix is and the importance of each element • The role and importance of a business plan 	https://members.gcsepod.com/shared/podcasts/title/12840/81091 https://members.gcsepod.com/shared/podcasts/title/12840/79935 https://members.gcsepod.com/shared/podcasts/title/12840/78409 Revision guide: Pages 27-31 Recall activities 32-33 https://www.bbc.co.uk/bitesize/guides/z48x7nb/revision/1 https://www.bbc.co.uk/bitesize/guides/zjmfpg8/revision/1 https://www.bbc.co.uk/bitesize/guides/z4wtmfr/revision/1 https://www.bbc.co.uk/bitesize/guides/z7t3f4j/revision/1	
16 th March 2026	Lesson 1 2.3 Lesson 2 2.4	1.5 Understanding external influences on business <ul style="list-style-type: none"> • Who business stakeholders are and their different objectives • Different types of technology used by business • How technology influences business activity • The purpose of legislation • The impact of legislation on businesses • The impact of the economic climate on businesses <p>The importance of external influences on business</p>	GCSE Pod links: https://members.gcsepod.com/shared/podcasts/title/12843/78334 https://members.gcsepod.com/shared/podcasts/title/12843/81731 https://members.gcsepod.com/shared/podcasts/title/12843/78484 https://members.gcsepod.com/shared/podcasts/title/12843/83193 https://members.gcsepod.com/shared/podcasts/title/12843/78491 https://members.gcsepod.com/shared/podcasts/title/12843/83199 https://members.gcsepod.com/shared/podcasts/title/12843/81719 https://members.gcsepod.com/shared/podcasts/title/12843/81729 Revision Guide Pages 34-40 Recall activities Pages 41-42 https://www.bbc.co.uk/bitesize/guides/z6scbdm/revision/1 https://www.bbc.co.uk/bitesize/guides/zdmfpg8/revision/1	

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23 rd Marh 2026	Lesson 1, 2 & 3 2.5	<ul style="list-style-type: none"> • Business growth • Changes in aims and objectives • Business and globalisation • Ethics • Product • Price • Promotion • Place • Marketing mix • Business operations • Working with suppliers • Managing quality • The sales process 	GCSE pod links https://members.gcsepod.com/shared/podcasts/title/12834/78358 https://members.gcsepod.com/shared/podcasts/title/12837/79936 https://members.gcsepod.com/shared/podcasts/title/12838/80958	
30 th March 2026		Easter Holidays		
6 th April 2026				
13 th April 2026	Lesson 1 Walking talking mock Lesson 2 and 3 Break even	Revision topics based on QLA and skills	https://www.bbc.co.uk/bitesize/guides/zkc2jhv/revision/1	
20 th April 2025	Lesson 1 & 2 Past paper	Revision topics based on QLA and skills	https://www.bbc.co.uk/bitesize/guides/zkc2jhv/revision/1	
27 th April 2025	Lesson 1	Revision topics based on QLA and skills	https://www.bbc.co.uk/bitesize/guides/zkc2jhv/revision/1	

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	Past paper skills practice Lesson 2 Formula recap			
4 th May 2025	External exams begin			
Examination Dates	Paper 1 – Monday 11th May (pm) Paper 2 – Thursday 21st May (pm)			